

MARSHALL MATTERS

ANNUAL NEWS UPDATE

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A MESSAGE FROM ROBERT MARSHALL

It has been an incredible year for Marshall Construction. We have continued our journey of innovation, construction excellence and strategic evolution as we expand our footprint across Scotland. With a diverse service portfolio, we have achieved significant growth during a period of both economic prosperity and regional challenge.

A key highlight of the year for me has been the consistent quality of our project delivery while undertaking high volumes of work. There are many examples of construction companies not performing well during times of high growth. As Marshall Construction continues to expand, our growth is planned, structured and controlled. This means we have delivered our projects on time and to a high standard, while maintaining our efficiency and performing well financially.

I am delighted that we are currently working on high-profile, landmark projects. In some cases, our clients have put faith in Marshall Construction to deliver on a scale far greater than we have previously. I am enormously proud of how well our team is delivering on our commitments. I would like to thank

our clients and supply chain partners for their ongoing support and trust.

We continue to evolve, adapt and take bold decisions to ensure we remain one of Scotland's best construction companies. This doesn't mean the biggest. It means we continuously provide the highest possible level of service to our clients. Our strategy remains extremely risk averse and highly selective in areas such as bidding, while pursuing projects with high-margin potential and credible clients.

The source of our growth and progress remains our strong workforce. I believe they lead the industry with their unmatched skill, discipline, dedication, innovation and passion. With a team of nearly 300 talented people, we continue to invest in, and train them with, the latest technology and techniques



to retain our competitive edge in the marketplace.

We are growing positively, we are delivering projects safely, we are delivering to a high standard, and we are strongly positioned for the future. We remain extremely confident moving forward, with an admirable order book, strong balance sheet and healthy cash reserves.

In conclusion, as always our success is down to our people and I would like to take this opportunity to acknowledge the first-class efforts of the whole Marshall Construction team.

SUSTAINABLE GROWTH FOR THE GENERAL BUILDING DIVISION

General Building has achieved another successful year-on-year sales growth thanks to our dedicated workforce of 150 directly employed trades' operatives and supported by our management team. We continue to work within very diverse market sectors for a wide range of customers. This helps us cope with

the typical peaks and troughs thrown up in the general economy.

We continue to prioritise our core values of customer service and project delivery, meeting or exceeding our customer expectations. Customer retention remains a key focus and a high proportion of completed works are for repeat customers. This is testimony to the strong relationships we have developed with design team professionals and across the industry.

In the last year, we have completed a number of high-profile projects, including another 'fast track' contract for Marine Harvest VAP. Part of a multimillion pound project to expand salmon production at their Rosyth facility, this project was delivered despite a tight timescale. It was achieved through early involvement of the project team and successful collaborative working between Marshall Construction as main contractor, project managers, the client, and key sub-contractors. Positive team dynamics were established quickly, building on good relationships gained on previous works.

We have continued to consolidate our long-held relationship with The University of Stirling where we have delivered multiple projects under their contract framework. This includes the redevelopment of the student's

nightclub in time for the Fresher's Week deadline. Strong leadership and focus on delivery ensured the students were able to enjoy this fabulous facility on-time. Other longterm customers include, Diageo, Aldi, SRUC, Clackmannanshire and Falkirk Councils, Shell UK, Westway, Fife College, Bandrum Nursing Home, Nairns Oatcakes, Devro and Alexander Dennis.

Our Roofing Department has continued to enjoy working in the whisky industry with re-roofing works completed at Ardbeg and Loch Lomond Distilleries. Other roofing and re-building projects completed include FMC Polymer Girvan, Poulty sheds at Gretna Green and fire damage repairs at a paper mill for Interflex in Dalkeith.

We continue to focus on securing and retaining framework contracts, as well as repeat works from clients. We value the continuity this provides for our workforce and the fostering of long-term relationships that are beneficial for all parties. We enjoy demonstrating our willingness to adapt to meet the needs of customers and the added value this brings to customer relations.



Going forward, we have secured or are working on approximately £7 million worth of projects, including:

- Springfield Quay public realm works
- Scone Palace bedroom and coffee shop upgrade
- Capability Scotland refurbishment
- Mathieson House Care Home refurbishment, Edinburgh
- SRUC upgrade, repair and refurbishment of college and farm premises
- Bandrum Nursing Home, Phase 3
- Napier University toilet refurbishments
- Aldi new store extension, Kirkcaldy, builders work package
- Aldi new store Newton Mearns, builders work package
- Aldi brickwork package extension, Aberdeen
- University of Stirling multiple projects, refurbishment, fire-damage reinstatement and upgrade works

A MARSHALL MAKEOVER WITH **OUR NEW LOOK RECEPTION**

Customers and staff will now get a warmer welcome after our new-look reception was completed.

We want people to feel calm, relaxed and valued when they come in. The work has enlarged the reception area by moving and extending the reception desk. We've also decorated the walls, have new ceiling tiles, flooring, seats and blinds, and installed a state of the art LED television.

Visitors have a choice of modern, comfy seats. Previously, it was a functional area and you felt like you were in a waiting room. Now, when you come in, you can sit and relax.



NEW KIDS ON THE BLOCK AT MARSHALL CONSTRUCTION

Stuart Melville. **Project Manager**

With over 28 years' experience in site management, Stuart has worked on a wide variety of construction projects throughout



Central Scotland. He joined Marshall Construction in June 2015 and is currently Project Manager on our £8m contract at Alyth Primary School.

Living in Perth with his wife and daughter, Stuart's interests include reading, gardening and keeping the wife happy(ish). A keen Raith Rovers supporter and a New York Mets fan, he enjoys watching all sports, especially Tour cycling and motor racing- when he can get his hands on the TV remote!

lan Dickie, **Customer Care** Manager

With over 27 years' experience within the construction industry, lan has held various roles, including



bricklayer, tradesman and Service Manager. Ian cut his teeth in the social housing sector, working on reactive maintenance contracts with some of the largest housing associations in Scotland. He now helps maintain Marshall Construction customer relationships and resolves any issues quickly, to our client's satisfaction.

lan hails from Glasgow, and has a 7 year old son who takes up most of his spare time. His hobbies include watching football, walking the family dog and eating out with his partner Karen.

Martyn Forrest, Trainee Estimator

Martyn lives in Kirkintilloch with his wife and their two young children.



Whilst struggling to

make a living as a self-employed kitchen supplier and installer during the recession, he decided to tackle a Bachelor of Engineering degree in Civil Engineering as a mature student at The University of Strathclyde. After graduating, he worked in domestic construction before joining the estimating team at Marshall Construction.

Now that his kids are getting older, he is rediscovering old hobbies that they are also able to take part in such as cycling, walking, travelling and playing the guitar.

Graham Dand, Senior Estimator

Graham has 40 years' experience in procurement within the construction industry. A former director of a construction firm,



Graham has worked in many senior positions and combines a wide knowledge of the construction process with a strong client focus.

He lives in Dundee with his wife and is enjoying some peace after their son recently moved out of the family home and with their daughter now working in London.

Graham enjoys cars, going to the cinema, cycling, music, eating out, walking and holidays. He is an active member with the Chartered Institute of Building and on the committee of Tayside Construction Forum.



Brett Sinclair, Health & Safety Manager

Brett began his career at the age of 17 when he started a Civil Engineering Technician apprenticeship. A Technician Member of the Institution of Civil Engineers, Brett has held site engineering and project management roles and worked on some high-profile civil engineering projects, including the construction of The Falkirk Wheel.

For many years, Brett worked with Marshall Construction on a freelance basis as a site engineer before a three year stint as a Site Agent at Ineos Petrochemical and Oil Refinery in Grangemouth. Brett finally joined us as a member of staff in January 2016.

Brett lives in Falkirk with his wife and daughter and is awaiting the impending birth of their son. He is a Krav Maga Instructor and runs self-defence classes.

KINDERGARDEN CONSTRUCTION INSPIRES THE NEXT GENERATION OF BUILDERS

Children and staff at Dollar's Strathdevon Nursery said a fond farewell to Marshall Construction recently, after we refurbished the old foyer area. We created a new office and a sensory room, along with a refurbished lobby in a new extension.



On-site since February, the boys and girls adapted well during the works and soon started to build a friendship with us. The staff installed a small bench along one of the windows for the kids to stand on and watch us work. They had lots of questions to ask and staff invited our tradesmen in to talk to them. Ryan and Peter spoke about their jobs, showcased their tools and gave the children some high-visibility jackets, goggles and wood to play with. Our relationship developed as the project progressed, with the children waving happily at our tradesmen on arrival, dancing along to their music as they worked and asking questions.

Work finished recently and as a thank you, the boys and girls invited us in for tea and cake, shouting 'surprise' and 'thank you' when we arrived. The children also created a big banner, a special card with drawings of our tradesmen and gave them a present of tea, coffee and lots of biscuits for their next job.

Staff say we have made a big impression on the youngsters with one girl asking the day after we had completed the works: "Where are the builders? Will they come back soon?" Another child told his friends: "When I'm big I'm going to be a builder with a yellow hat." The staff say the work has made a huge difference to the children's learning environment.

Fiona McLure, Senior Early Years Educator Strathdevon Nursery, said:

It has been a pleasure to be working alongside Marshall Construction at what could have been a very disruptive time in the life of the nursery. From day one, Marshall's made everyone at Strathdevon feel part of the team whether this be by including staff in meetings, talking to the children about their jobs or stopping drilling while it was story time. Safety was paramount. However, allowing the children to see and hear what the builders were doing each day really brought the work and safety issues to life in a more meaningful way. Another benefit which was not foreseen was having positive male role models in and around the nursery. Nurseries can be seen as female orientated places. Having these role models around impacted on children's behaviour as well as influencing possible future

career plans. We have already received feedback from parents, children and staff, which are all so positive. Working in this new environment is a pleasure. Thank you for all your hard work!

Reuben Dawson, General Building Manager, commented:

We spend a lot of time keeping people out of live construction sites. So it was a nice change to get the children in to see what we were doing and hopefully enlighten them about the construction industry. The children were provided with a great insight into the workings of a live site, from how we design to the materials used and the various roles people have in bringing a building to life. Our completion and handover of the project marks the conclusion of a very rewarding project and we look forward to seeing Strathdevon Nursery continue to provide a platform for educational success for generations to come.

The Grand Opening Ceremony was on Friday 3rd June 2016, where renowned local butcher Brian Devlin 'cut the ribbon'.





DRIVING DOWN OUR CARBON FOOTPRINT

Marshall Plant has made another significant investment in our commercial vehicle fleet. Designed to meet our customer's evolving needs and to support our environmental aspirations, after months of planning we are delighted to see the latest additions to the fleet in action. Our new vehicles include:

- MAN Hi Ab 4 wheeler TGM (1no)
- Ford Transit (double cab) pick up (3no)
- Ford Transit L3 H2 Panel Van (4no)
- Ford Transit L3 H2 Double Cab-in-Van (2no)
- MAN Hi Ab Flatbed (1no)
- Iveco Daily pick-up (1no)
- Ford Transit Custom (7no)

Elaine Marshall, Plant Manager, commented: 6 By operating our own fleet of commercial vehicles, we benefit from complete logistical control of our operations. This gives us maximum flexibility to meet our customer's needs. It also contributes to our goal of reducing our carbon footprint through a targeted investment programme in infrastructure, technology, vehicles and plant. 55

FOCUS ON HEALTH & SAFETY

Marshall Construction strives to ensure that the way we carry out projects does not harm our staff, suppliers or members of the public, or cause damage to property.

As a continuing commitment to Health and Safety within our business, we have appointed a new Health and Safety Manager, Brett Sinclair, to assist Robbie Cooke. Brett's appointment will enable our Health and Safety department to provide additional support to sites, staff and employees. We have already increased the frequency of on-site safety inspections and carried out more 'tool box talks' when visiting sites.

Over the coming months, Robbie and Brett will review our procedures and implement changes to ensure we remain compliant with new legislation. Training sessions will be held with employees to explain any changes and the reasoning behind them.

We have also revised the Control of Substances Hazardous to Health (COSHH) assessment form. The new form has been improved to provide more detailed information to users of affected products.

Finally, the Health & Safety department is re-establishing a safety committee within the business. Made up of a mix of managers, staff and employees, the purpose of the committee is to create a forum for employees (through their appointed representatives) and management to review Health and Safety issues in the business. The committee will meet three to four times a year to discuss subjects as varied as training requirements, accidents, safety improvements and changes in the workplace.

Anyone who would like to become a member of the Safety Committee is invited to contact Brett at Head Office to register their interest.

CONTRACTS IN PROGRESS

Alyth Primary School - £8.1M



Chivas Brothers, Beith - £18M



Dens Road, Dundee - £1.9M



Fairfield, Sauchie - £1.6M



Cultenhove Crescent, Stirling

(Phase 2) - £2.1M



Queen Street, Alva - £1.9M



CONTRACTS

Cramond Care Home, Edinburgh

Dunelm Mill and B&M (Shell Only), Livingston - £3.5M



Visitors to Scone Palace can savour a scone in style after the completion of the refurbishment of their popular coffee shop. Once the Servants' Hall, the Palace brought in specialist painters and decorators to create a brighter environment for visitors. Vibrant new wall panels tell the story of the fresh food available in the coffee shop. They were commissioned after Scone Palace won a Visit Scotland 'Taste Our Best' award in 2015, commending the quality of locally sourced produce available in the coffee shop. Much of the produce is grown in the Palace's Kitchen Garden, before being prepared and served to visitors.

The historic Scottish royal coronation venue worked closely with an expert group of suppliers to complete the renovations. Marshall Construction carried out the decorative work in the coffee shop and are also refurbishing residential areas of the Palace.

The fresh new look ties in the 50th anniversary of Scone Palace opening its doors to the public in 1966. Since then, Scone Palace has welcomed millions of visitors from all over the world.

Sarah Butler, Chief Executive at Scone Palace, commented:

The renovations to the Palace coffee shop have been an effective collaboration between all of the different suppliers, both locally and nationally. We are delighted with the end result. Each company has helped to create a fresh and vibrant new look to our coffee shop without losing the heritage and charm.

Gareth Bland, Business Development Manager at Marshall Construction, said:

Marshall Construction has worked with Scone Palace for a number of years, having gained significant expertise working in historic buildings throughout Scotland. We have worked on several projects around the Palace, including refurbishing the second floor to create the five-star Balvaird

Apartment. We are currently working on refurbishments across residential areas of the Palace, as well as the redecoration of the coffee shop. We take immense pride in being given the opportunity to work in such an old and iconic stately home and look forward to building on our long-term collaborative relationship with Scone Palace.

To celebrate 50 years as a visitor attraction, Scone Palace is offering visitors the opportunity to upgrade their Palace and Grounds Entrance Ticket to a Season Ticket at no extra charge. So they can enjoy unlimited entry throughout the season, from March to October 2016.

MARSHALL CONSTRUCTION CULTURE

At Marshall Construction, we set ourselves apart from our competitors by the way we treat our employees, clients, communities and others we do business with. Our company is built on, and operates by, a set of core values that we look for in all our employees.

We are **passionate** about:

- Working as a team collaborative thinking
- Being creative thinking outside the box
- Developing our people careers and skills
- Exceeding expectations delivering the best outcomes for customers

We pride ourselves in:

- Our reputation
- Constructing first-class buildings
- A culture of honesty and collaborative working
- Giving our customers greater predictability with added value

We provide excellence in:

- Delivering quality projects on time and budget
- Project planning
- Communication and building relationships
- Our innovation, performance, development and delivery of all our projects



SOCIAL HOUSING, SINCLAIR STREET, DUNDEE

Marshall Construction recently completed 32 homes at Sinclair Street, Dundee for Hillcrest Housing Association.

The contract was awarded to Marshall Construction in July 2015 after the development fell behind schedule with the original contractor going out of business.

We were delighted to be appointed on this project. Winning the contract was down to the hard work of our team who were involved in the tendering process. We provided strong evidence of our ability to deliver and to price the work competitively so that we were successful in our bid. It's not just good news for Marshall Construction but for the area as a whole, supporting local jobs and people.

Marshall Construction has been delivering developments like this for a number of years and we are well-versed in the need to offer value for money without compromising on quality. We are currently working on several other affordable housing projects in Scotland and we aim to develop our portfolio for delivering homes in partnership with housing associations.

Scott Ritchie, Contracts Manager, Marshall Construction, commented:

It was extremely rewarding to work with Hillcrest Housing Association on this project and help address the shortage of social housing in the area. We took pride in handing over these affordable new homes which we hope will make a big difference to the lives of their new tenants.

Graeme Keillor - Projects Manager for Hillcrest Housing Association said:

It was refreshing to work again with Marshall Construction Ltd on our Sinclair Street project. The project delivery had stalled for several months. With the determination and focus of Marshall's staff, we were able to restore some momentum to the project to complete it in a realistic timescale. Picking up the pieces after another contractor is never easy and this project was no exception, with many unknowns uncovered along the way. Working in partnership with Marshall gave us the opportunity to add a further badly needed 32 quality properties to the Hillcrest portfolio. ">>

TRANSFORMING LIVES WITH A NEW CAPABILITY **SCOTLAND COMMUNITY HUB**

Capability Scotland's customers and staff in Dundee are enjoying a fresh start this summer in their new community hub at City Quay.

Situated in the heart of the city's regeneration area next to the new Victoria and Albert Museum of Design, the accessible facilities allow customers to experience a wide range of creative and stimulating activities. This includes a suite of multi-purpose rooms, including a sensory room and a training kitchen.

The location of the Hub is also key to their customers being able to access other opportunities. These include volunteering, lifelong learning, sport and leisure. Customers are always within easy reach of all the facilities and cultural experiences the city has to offer.

Capability Scotland Chief Executive, Dana O'Dwyer, said:

The opening of the new Capability Scotland Community Hub at City Quay in Dundee is a very significant milestone for us as we move forward with our ambitious service modernisation strategy. It is the first of our new community hubs to be unveiled this year and has only been made possible by the hard work of so many people within the organisation, Marshall Construction and our ongoing partnership with Dundee City Council. Dundee is a wonderful city and we could not have chosen a better area for the Hub than the vibrant riverside development. 55

Marshall Construction, Chartered Quantity Surveyor, Douglas Smith commented:

We were delighted to be able to deliver this wonderful project for Capability Scotland. Throughout the tendering process and initial discussions, it became apparent this wasn't just about delivering a project within a very tight timescale and cost envelope. It was about real change to real people and throughout the process the focus was about the end user group - patrons and staff alike delivering that change. We are very proud to have delivered a fantastic building for Capability Scotland, allowing them to provide excellent facilities and opportunities throughout the years ahead. 🗾



ZOOMING IN ON ZERO CARBON HOUSING, QUEEN STREET, ALVA



Keith Brown MSP, Cabinet Secretary for the Economy, Jobs and Fair Work and local Councillor Douglas Balsillie visited a Marshall Construction site in Alva recently to observe early activity on the first ever Gold Standard social housing volumetric pod development in Scotland.

Awarded the contract, valued at c. £1.9 million, by Tigh Grain Ltd, Marshall Construction will carry out all groundwork and foundation work to receive pre-fitted volumetric pods, together with the external enveloping of the 48 units. We are also carrying out associated site and road works at the site. Work commenced in February and is due to be completed in December 2016.

The houses are being built to the Scottish Building Standards Gold Level for Link and Paragon Housing Associations and are designed by Architects Machin Dunn & MacFarlane. The innovative pods are made by Swift Manufacturing Solutions Ltd, Newtown, Powys and are being constructed on the former Alva Academy site in the town.

Tigh Grian's mission is to reduce fuel poverty and maintenance costs for the affordable housing sector in the UK. Building well-designed, airtight and insulated factory-finished Structural Insulated Panel (SIP) buildings significantly reduces home energy and maintenance costs as well as achieving net zero carbon emissions.

Mr. Brown, Councillor Balsille, senior members from Marshall Construction, Tigh Grain and Machin Dunn & Macfarlane Architects discussed the innovative project and the much needed boost to social housing in the area.

Gordon Campbell, Director, Tigh Grian Ltd., commented:

While there is a clear challenge in the UK in relation to housing supply, it is also clear we have issues relating to the type of housing we provide, and how we go about it. Tigh Grian has brought all of these dynamics together with a design that can be adapted across all tenure types. ">>>

DOUBLE DELIGHT AT CONTRACTOR FRAMEWORK SUCCESS

Marshall Construction successfully tendered to gain a place on two significant Contractor Frameworks.

HILLCREST HOUSING ASSOCIATION DEVELOPMENT CONTRACTOR FRAMEWORK

We have been appointed as part of a panel of contractors to deliver Hillcrest's

Hillcrest

development programme over

the next four years. It is estimated that Hillcrest will deliver 250 units a year over the life of the framework, covering new build and refurbishment projects across the east coast of Scotland.

Hillcrest Housing Association Ltd was established in 1967 and, as part of the Hillcrest Group, is one of Scotland's largest Housing Associations. It provides affordable housing, support and training in Dundee, Edinburgh, Angus, Perthshire and Fife.

PLACES FOR PEOPLE - NATIONAL **DEVELOPMENT CONTRACTOR** FRAMEWORK

This framework will generate development contracts valuing between

places **
speople

£1m and £10m across Scotland.

Places for People Group is one of the largest property management, development and regeneration companies in the UK as well as one of the largest registered providers of affordable housing. This framework will be used for Places for People's own development needs through 'Lot' based mini-competitions, but may also be used by other contracting authorities across the United Kingdom.

Gareth Bland, Business Development Manager commented: We are delighted to have been appointed onto both frameworks, having completed highly competitive and extremely robust tender processes for each. Over the next four years we will be in a position to bid for works worth millions of pounds. This will further solidify the growth and controlled expansion which Marshall Construction has achieved over recent years - and will position us as one of Scotland's foremost independent building contractors. 🧦

CONVERTING CASTLEBRAE POLICE TREATMENT CENTRE

Marshall Construction recently completed the £1.7 million project which comprised the conversion and extension of an existing single-story building to provide a gymnasium, changing rooms, swimming pool, hydrotherapy pool and associated facilities.

Castlebrae is set in six acres of beautiful, peaceful grounds, located within the stunning scenery of Auchterarder.

Paul Grant, Centre Manager, said: Marshall Construction have done a tremendous job in delivering this project. They have been very professional in their approach throughout the build and, as a result, we now have a facility that will meet the needs of our clients for many years to come.

Scott Ritchie, Contracts Manager, commented: We are delighted to have completed this project at Castlebrae on behalf of the Police Treatment Centre. A huge amount of effort by all has gone into bringing this project from the drawing board to fruition. Marshall Construction are proud of the finished extension which will complement the existing first class facilities.

Gareth Bland, Business Development Manager, added: We are thrilled to have had the opportunity to work with such a significant organisation on this exciting project. We were operating in a challenging live environment, as the site needed to remain operational while the work was underway.

The Castlebrae project further enhances Marshall Construction's portfolio of work in the leisure sector. We are delighted to have developed such a successful relationship with all the staff at Castlebrae and wish them all the best for the future.







MANY MORE ROOMS AT THE PREMIER INN?

Marshall Construction recently signed a National Framework Agreement with Whitbread Plc, owners of Premier Inn, an award-winning hotel brand and the UK's largest budget operator, with over 700 hotels and over 60,000 rooms across the UK and Ireland.



Marshall Construction completed three new Premier Inn extension projects, Cambuslang, Stepps and East Kilbride. With a place on the national framework, we look forward to having many more opportunities to work with Whitbread.

Stephen Walker, Contracts Manager, commented: The sheer scale and volume of work required by this Framework, meant that a dedicated Contract Management team was formed to ensure that each project is delivered to the agreed standard and programme of the client.

Gareth Bland, Business Development Manager, said: We are very proud to have been selected as a trusted construction partner by Whitbread. Having completed three extensions, we look forward to furthering our relationship over the next few years. Marshall Construction always strive to achieve consistency in the service delivery and administration of our contracts across all our operating Divisions. We are confident Whitbread will be happy with our work ethic and finished products.



BUILDING FOR THE FUTURE AT ALYTH PRIMARY

Pupils from Alyth Primary School joined Perth & Kinross Council Leader, Ian Miller, members of the hub East Central Scotland team and Marshall Construction site staff to lay the first brick for the new building.

The event marked the progress made on transforming the school, which is part of the Council's programme of improvements and upgrades to the school estate across Perth and Kinross. It is the latest project to be delivered by hub East Central Scotland and Marshall Construction for the Council. The main phase of construction work started in January 2016 and, when completed in 2017, it will deliver a new school and improved community facilities.

Councillor Miller said:

I am pleased to see this project progressing well as it is very important for Alyth. This is a major investment to deliver a high-quality learning and teaching environment for pupils and staff as well as providing modern community facilities for local residents. We are all looking forward to seeing the new school open its doors early next year.

Gary Bushnell, Chief Executive, hub East Central Scotland, said:

We look forward to handing over a high-quality building next year that provides a bright, modern learning environment which meets the needs of the community that it serves.

Robert Marshall, Managing Director, Marshall Construction added:

We are delighted to be working in collaboration with hub East Central Scotland and Perth & Kinross Council. We look forward to continuing this spirit of partnership and are confident that, with our experienced and dedicated site management team, we will do what we do best – listen, plan, build and deliver.





FAIRWAY FUN AT MARSHALL'S ANNUAL GOLF DAY

Dunblane's new Golf Club was the stunning venue for this years' Marshall Golf Outing. Located in the beautiful cathedral city, the course offers picturesque, elevated views over the Forth Valley and Campsie Fells.

Nine teams took to the course on Friday 27th May. Congratulations again to the winners, who included:

Winner: Gordon Boal

Longest Drive: Robert Marshall Nearest the pin: Davie Jones

This event may have been focused on fairway fun, but that didn't stop a day of healthy competition. Staff showed off their inner Rory McIlroy – attempting eagles, perfect putts and holes-in-ones, as well as expert escapes from the bunker.

An excellent post-golf dinner was enjoyed by all, followed by a prize giving ceremony. All participants were rewarded with a prize for their efforts.

Our thanks to Robert Marshall, Douglas Smith, Colin Grieve, Ken Smith and William Heads for their efforts in making it a thoroughly enjoyable day. In addition, thanks go out to all those who attended, donated and contributed to the day's success.

CELEBRATING CONSTRUCTION AT THE RICS SCOTLAND ANNUAL DINNER 2016

Marshall Construction attended the Royal Institution of Chartered Surveyors (RICS) Annual Dinner in Scotland in June 2016. RICS is the world's leading professional body for setting standards in the surveying industry, with over 100,000 members around the globe. The RICS Annual Dinner is one of the most anticipated and prominent events in town. It proved to be an excellent opportunity to network, celebrate progress and have a fun night out!

Douglas Smith, Chartered Quantity Surveyor, said:

We had a fantastic night at the RICS Scotland Dinner 2016. It provided the opportunity to get to know other professionals in a fun and stimulating environment. Marshall Construction are very proud to have Chartered Surveyors within their ranks. The annual dinner allows us to network with our clients and fellow Chartered Surveyors and showcase the global benefits of RICS to the construction sector.

MARSHALL PROJECTS BENEFITING THE BROADER COMMUNITY

MEARNS HOUSE CARE HOME, NEWTON MEARNS

Marshall Construction recently completed the £5 million care home for Meallmore Ltd, a family-run company and one of Scotland's leading providers of nursing and residential care. The state-of-the-art home provides quality, personalised care for up to 68 people with general nursing needs, including those with dementia and related conditions.

Mearns House far exceeds national care standards and provides a fantastic range of facilities for residents. These include a cinema, cafe and bar, hairdressing and beauty salon, and a beautiful landscaped courtyard and gardens.

Michael Gillespie, Facilities Manager, Meallmore Ltd said: 66 We are delighted with the high quality of design and the environment that has been created for residents who will soon be living a full and active life in Mearns House. We are particularly pleased with the integration of indoor and outdoor social spaces, as well as the standard and variety of planting and range of activities within the gardens.



Gareth Bland, Business Development Manager, commented: It was a real privilege to play our part in helping future residents enjoy their lives to the full. Marshall Construction has worked with Meallmore in the past and having successfully delivered a number of facilities across Scotland, we were determined to deliver the very best facility and quality of construction.

AFFORDABLE HOUSING, ANN STREET, TILLICOULTRY

Marshall Construction has completed a new affordable housing project created through a partnership between Clackmannanshire Council, Kingdom Housing Association and hub East Central Scotland.

The £2 million project in Tillicoultry is built on the site of the former Community Centre. It provides 21 new homes for social rent, with a mix of one and two bedroom single-storey amenity bungalows and four new cottage flats.

All the properties have been designed to high energy efficiency standards in accordance with Building Regulations Silver Standard of Sustainability. Mechanical ventilation and heat recovery systems have been installed to optimise indoor air quality and help create a healthier environment.

Scott Kirkpatrick, Head of Development for Kingdom Housing Association commented: Kingdom Housing Association is delighted to take ownership of the four cottage flats in this development. Our new tenants will certainly appreciate the excellent layouts and reduced heating bills. It has been a very positive experience working



in partnership through the HubCo process with Marshall Construction and the staff at Clackmannanshire Council. We are sure that we will build on the excellent partnerships with Marshalls and the Council in the coming years.

Robert Marshall, Managing Director, commented: We are delighted to have handed over this project which will provide much-needed high-quality social homes for residents. As a company, we are proud to have been chosen to deliver in our local community.

SOCIAL HOUSING, ADAMSON PLACE, STIRLING

Marshall Construction recently handed over a social housing development at Cornton in Stirling to Forth Housing Association. It consists of 16 units, with a mix of one and two bedroom cottage flats.

Robert Marshall, Managing Director, said: 1 was extremely rewarding to work with Forth Housing Association to help address the shortage of social housing in Stirling. With the delivery of affordable housing currently high on the political agenda, it's important for local authorities, housing associations and contractors to work together to help supply projects like this. These new, high-quality properties will not just change the lives of the tenants who live in them, they will also make a significant contribution to the development of the local community. We've worked alongside Forth Housing Association on a number of recent projects and this development will benefit families in Stirling by supplying them with high quality homes.



John Cameron, Forth's Director, added: 66 We are again delighted with the new homes built for the Association by Marshalls. Over the years, we have established a good working relationship and it is a good outcome to have homes built to a high standard, on time and in budget. As one of the new tenants said 'I am very satisfied with my new home and the development overall, plenty of space, lovely garden and good neighbours. I couldn't be happier.'

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